

# Global pharmaceutical leader protects IP by enabling conditional access with integrated Lookout and Microsoft



## The Challenge

The CISO of a leading pharmaceutical organization wanted to mitigate the data leakage and compliance risks from mobile devices accessing the company's pharmaceutical research data. To meet the challenge of protecting against the risk of mobile attacks and data leakage across a global organization, he decided to initiate a mobile security project.

While the CISO had available budget for a mobile endpoint security solution, it would be up to the IT team to manage the rollout of any new solution. This meant it was critical that any new technology would need to deploy to twenty-thousand globally distributed knowledge workers quickly, without a complex registration and activation process for end users.

Once deployed the selected mobile endpoint security solution would have to deliver protection against:

- iOS and Android malware in a BYOD environment
- Network attacks over compromised or unsecured Wi-Fi
- Apps that leak data and have the potential to put the enterprise out of industry compliance

## Customer Profile

**Industry:** Healthcare

**Mobile Devices:** 20,000

**Mobility Policy:** BYOD

**EMM Solution:** Microsoft Enterprise

Mobility + Security

**Mobile Security Solution:** Lookout

Mobile Endpoint Security

## Solution

- Integrated Microsoft Enterprise Mobility + Security and Lookout Mobile Endpoint Security

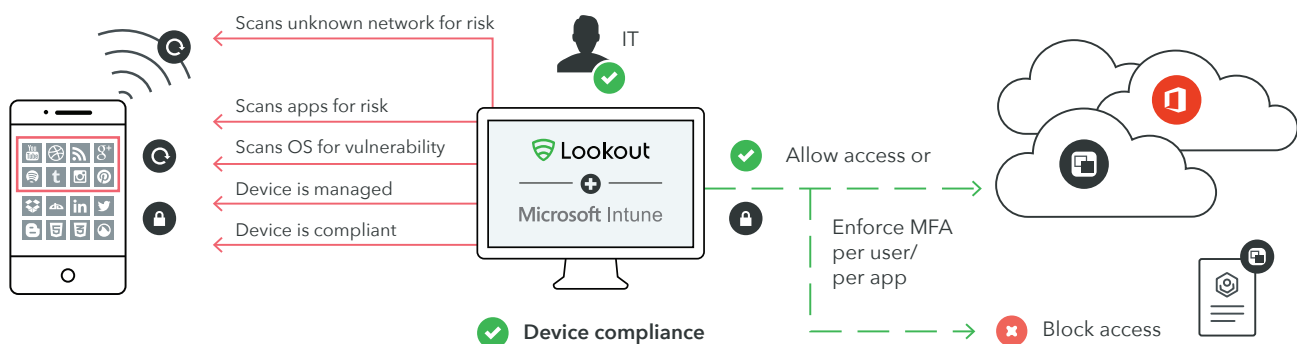
## Results

- Gained real-time visibility into mobile device risks
- Enabled conditional access policies to restrict access to corporate data until a mobile threats is remediated
- Secure mobility with "single pane of glass" management for this end-to-end solution

## The Solution

After evaluating a shortlist of mobile security solutions, it became clear to the CISO that the integration between Microsoft Intune, the mobile management solution in the Microsoft Enterprise Mobility + Security solution, and Lookout Mobile Endpoint Security. It represented the best possible choice because the integration provides a unique, but essential capability: conditional access.

Lookout Mobile Endpoint Security delivers real-time visibility into mobile risks, such as advanced mobile threats, app data leakage, and compromised Wi-Fi networks. Lookout informs Intune's assessment of the device's compliance state. For example, if an employee in the R&D department unknowingly downloads a malicious mobile application, Lookout will identify this threat and trigger Intune's conditional access policies to restrict access to corporate data until the threat is remediated.



Both the CISO and the CIO of this leading pharmaceutical company agreed that the combined Microsoft and Lookout solution delivers greater value than an Enterprise Mobility Management solution alone, since Mobile Endpoint Security enhances conditional access policies by providing real-time mobile threat detection.

The CIO in particular benefits from integrated policy management for users and groups, and integrated identity with Azure Active Directory for single signon for both end users and administrators.

## The Results

This pharmaceutical giant is now able to establish a global security policy for employees where if a mobile device is found to be non-compliant due to a mobile risk identified by Lookout, access to corporate resources is blocked by Microsoft Intune and the user is prompted to resolve the issue with one-step guidance from Lookout before they can regain access.

Both the security and technology teams have exceeded expectations with the combined capabilities of the Lookout + Microsoft solution. Since Lookout Mobile Endpoint Security has been built directly into the Intune console, management is through a "single pane of glass" for this end-to-end solution.

The CISO and CIO of this global leader can now present the Lookout Mobile Endpoint Security integrated Microsoft Enterprise Mobility + Security solution to the CEO and Board along with proof of a measurable reduction in mobile risks facing the firm globally.